



CONSOLIDATED FINANCIAL STATEMENTS  
AND SUPPLEMENTARY INFORMATION

The Susan G. Komen Breast Cancer Foundation, Inc.  
dba Susan G. Komen for the Cure® and Affiliates  
Years Ended March 31, 2013 and 2012  
With Report of Independent Auditors

Ernst & Young LLP

 **ERNST & YOUNG**

The Susan G. Komen Breast Cancer Foundation, Inc.  
dba Susan G. Komen for the Cure® and Affiliates

Consolidated Financial Statements and Supplementary Information

Years Ended March 31, 2013 and 2012

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## Report of Independent Auditors

The Board of Directors  
The Susan G. Komen Breast Cancer Foundation, Inc.

We have audited the accompanying consolidated financial statements of the Susan G. Komen Breast Cancer Foundation, Inc. dba Susan G. Komen for the Cure® and Affiliates (the Organization), which comprise the consolidated statements of financial position as of March 31, 2013 and 2012, and the related consolidated statements of activities, cash flows, and functional expenses, and the related notes to the consolidated financial statements.

### **Management's Responsibility for the Financial Statements**

Management is responsible for the preparation and fair presentation of these consolidated financial statements in conformity with U.S. generally accepted accounting principles; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free of material misstatement, whether due to fraud or error.

### **Auditor's Responsibility**

Our responsibility is to express an opinion on these consolidated financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### **Supplementary Information**

Our audit was conducted for the purpose of forming an opinion on the consolidated financial statements as a whole. The consolidating statement of financial position by affiliate, consolidating schedule of revenue by affiliate, and consolidating schedule of functional expenses by affiliate are presented for purposes of additional analysis and are not a required part of the consolidated financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the consolidated financial statements. The information has been subjected to the auditing procedures applied in the audit of the consolidated financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the consolidated financial statements or to the consolidated financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States. In our opinion, the information is fairly stated in all material respects in relation to the consolidated financial statements as a whole.

### **Opinion**

In our opinion, the financial statements referred to above present fairly, in all material respects, the consolidated financial position of The Susan G. Komen Breast Cancer Foundation, Inc. dba Susan G. Komen for the Cure® and Affiliates at March 31, 2013 and 2012, and the consolidated results of their operations and their cash flows for the years then ended, in conformity with U.S. generally accepted accounting principles.

*Ernst + Young LLP*

September 26, 2013

The Susan G. Komen Breast Cancer Foundation, Inc.  
 dba Susan G. Komen for the Cure® and Affiliates

Consolidated Statements of Financial Position

	<b>March 31</b>	
	<b>2013</b>	<b>2012</b>
<b>Assets</b>		
Cash and cash equivalents	\$ 138,852,265	\$ 190,698,908
Investments <i>(Note 2)</i>	230,560,233	219,187,407
Receivables, net <i>(Note 3)</i>	54,618,618	57,917,456
Prepaid expenses and other assets	3,352,084	3,350,505
Property and equipment, net <i>(Note 1)</i>	1,918,916	3,108,957
Total assets	<u>\$ 429,302,116</u>	<u>\$ 474,263,233</u>
<b>Liabilities and net assets</b>		
Accounts payable, accrued expenses, and other payables	\$ 10,737,091	\$ 20,156,121
Deferred revenue and rent	3,819,982	4,093,822
Grants payable, net <i>(Note 4)</i>	228,302,662	251,294,614
Total liabilities	<u>242,859,735</u>	<u>275,544,557</u>
Net assets <i>(Note 5)</i> :		
Unrestricted – undesignated	118,585,487	124,980,040
Unrestricted – board designated	1,000,000	1,000,000
Total unrestricted	<u>119,585,487</u>	<u>125,980,040</u>
Temporarily restricted	66,531,894	72,413,636
Permanently restricted	325,000	325,000
Total net assets	<u>186,442,381</u>	<u>198,718,676</u>
Total liabilities and net assets	<u>\$ 429,302,116</u>	<u>\$ 474,263,233</u>

*See accompanying notes.*

The Susan G. Komen Breast Cancer Foundation, Inc.  
dba Susan G. Komen for the Cure® and Affiliates

Consolidated Statements of Activities

	Year Ended March 31, 2013				Year Ended March 31, 2012			
	Unrestricted	Temporarily Restricted	Permanently Restricted	Total	Unrestricted	Temporarily Restricted	Permanently Restricted	Total
Public support and revenue:								
Contributions, sponsorships, and race entry fees	\$ 226,640,112	\$ 43,357,066	\$ –	\$ 269,997,178	\$ 326,399,748	\$ 21,464,497	\$ 100,000	\$ 347,964,245
Contributed goods and services <i>(Note 1)</i>	66,951,841	729,496	–	67,681,337	75,740,465	–	–	75,740,465
Less direct benefits to donors and sponsors	(29,244,925)	–	–	(29,244,925)	(29,931,680)	–	–	(29,931,680)
	<b>264,347,028</b>	<b>44,086,562</b>	<b>–</b>	<b>308,433,590</b>	<b>372,208,533</b>	<b>21,464,497</b>	<b>100,000</b>	<b>393,773,030</b>
Interest and dividends	4,689,242	–	–	4,689,242	4,189,704	–	–	4,189,704
Net realized gains on investments	2,909,802	–	–	2,909,802	4,213,962	–	–	4,213,962
Net unrealized gains (losses) on investments	8,836,338	–	–	8,836,338	(3,598,781)	–	–	(3,598,781)
Other	333,271	–	–	333,271	124,886	261,767	–	386,653
Net assets released from restrictions	49,968,304	(49,968,304)	–	–	30,645,131	(30,645,131)	–	–
Total net public support and revenue	<b>331,083,985</b>	<b>(5,881,742)</b>	<b>–</b>	<b>325,202,243</b>	<b>407,783,435</b>	<b>(8,918,867)</b>	<b>100,000</b>	<b>398,964,568</b>
Expenses:								
Program services:								
Research	49,526,380	–	–	49,526,380	69,145,875	–	–	69,145,875
Public health education	143,245,767	–	–	143,161,874	173,813,251	–	–	173,813,251
Health screening services	55,868,772	–	–	55,868,772	50,337,949	–	–	50,337,949
Treatment services	18,793,145	–	–	18,793,145	24,984,647	–	–	24,984,647
Total program services	<b>267,434,064</b>	<b>–</b>	<b>–</b>	<b>267,350,171</b>	<b>318,281,722</b>	<b>–</b>	<b>–</b>	<b>318,281,722</b>
Supporting services:								
Fund-raising costs	50,688,144	–	–	50,772,037	52,118,804	–	–	52,118,804
General and administrative	19,356,330	–	–	19,356,330	23,064,504	–	–	23,064,504
Total supporting services	<b>70,044,474</b>	<b>–</b>	<b>–</b>	<b>70,128,367</b>	<b>75,183,308</b>	<b>–</b>	<b>–</b>	<b>75,183,308</b>
Total expenses	<b>337,478,538</b>	<b>–</b>	<b>–</b>	<b>337,478,538</b>	<b>393,465,030</b>	<b>–</b>	<b>–</b>	<b>393,465,030</b>
Change in net assets	(6,394,553)	(5,881,742)	–	(12,276,295)	14,318,405	(8,918,867)	100,000	5,499,538
Net assets at beginning of year	125,980,040	72,413,636	325,000	198,718,676	111,661,635	81,332,503	225,000	193,219,138
Net assets at end of year	<b>\$ 119,585,487</b>	<b>\$ 66,531,894</b>	<b>\$ 325,000</b>	<b>\$ 186,442,381</b>	<b>\$ 125,980,040</b>	<b>\$ 72,413,636</b>	<b>\$ 325,000</b>	<b>\$ 198,718,676</b>

See accompanying notes.

The Susan G. Komen Breast Cancer Foundation, Inc.  
dba Susan G. Komen for the Cure® and Affiliates

Consolidated Statements of Cash Flows

	<b>Year Ended March 31</b>	
	<b>2013</b>	<b>2012</b>
<b>Operating activities</b>		
Change in net assets	\$ (12,276,295)	\$ 5,499,538
Adjustments to reconcile change in net assets to net cash (used in) provided by operating activities:		
Depreciation and amortization	1,567,787	1,837,168
Net unrealized (gains) losses on investments	(8,836,338)	3,598,781
Decrease in receivables, net	3,298,838	19,293,195
(Increase) decrease in prepaid expenses and other assets	(1,579)	163,878
Decrease in accounts payable, accrued expenses, and other payables	(9,419,030)	(8,006,241)
Decrease in deferred revenue and rent	(273,840)	(2,243,125)
Decrease in grants payable, net	(22,991,952)	(13,543,861)
Net cash (used in) provided by operating activities	<u>(48,932,409)</u>	<u>6,599,333</u>
<b>Investing activities</b>		
Purchases of property and equipment	(377,746)	(554,185)
Purchases of investments	(43,861,400)	(115,634,801)
Sales and maturities of investments	41,324,912	109,279,214
Net cash used in investing activities	<u>(2,914,234)</u>	<u>(6,909,772)</u>
Net decrease in cash and cash equivalents	(51,846,643)	(310,439)
Cash and cash equivalents at beginning of year	190,698,908	191,009,347
Cash and cash equivalents at end of year	<u>\$ 138,852,265</u>	<u>\$ 190,698,908</u>

*See accompanying notes.*

The Susan G. Komen Breast Cancer Foundation, Inc.  
 dba Susan G. Komen for the Cure® and Affiliates

Consolidated Statement of Functional Expenses

Year Ended March 31, 2013

	Program Services				Supporting Services				Total
	Research	Public Health Education	Health Screening Services	Treatment Services	Fund-Raising Costs		General and Administrative		
					Race for the Cure and 3-Day	Other Fund- Raising	Affiliate Relations	Other	
Marketing and communications (primarily contributed goods and services)	\$ 1,218,345	\$ 49,485,434	\$ 88,869	\$ 30,588	\$ 14,581,899	\$ 7,880,052	\$ 4,889	\$ 848,523	\$ 74,138,599
Salaries and benefits	6,150,762	26,153,179	4,707,866	1,785,973	1,277,556	4,845,142	2,953,147	7,831,239	55,704,864
Supplies	17,218	740,586	35,980	15,143	128,163	143,293	11,707	242,926	1,335,016
Postage and shipping	26,374	3,027,179	38,493	17,170	29,043	1,439,657	10,741	109,614	4,698,271
Occupancy	519,915	3,222,054	353,486	161,629	391,511	310,493	257,952	1,520,004	6,737,044
Equipment rental	651,541	3,313,674	296,485	148,038	1,007,521	460,182	331,143	539,114	6,747,698
Conferences, conventions, and meetings	247,731	1,798,941	157,647	71,026	51,753	626,476	56,664	173,562	3,183,800
Printing and publications	20,215	5,401,295	65,208	24,167	48,434	2,763,697	11,470	114,334	8,448,820
Awards and grants	37,786,227	16,619,240	48,695,409	15,933,425	—	—	—	—	119,034,301
Professional fees	1,742,128	18,884,866	906,390	368,332	3,825,884	2,332,386	403,927	1,680,476	30,144,389
Travel	361,533	2,363,720	232,968	86,661	199,208	232,120	215,761	318,435	4,010,406
Taxes	3,973	119,551	1,366	679	10,119	14,595	1,974	22,691	174,948
Race series production	43,685	8,827,219	36,338	18,973	2,324,851	744,327	177	53,937	12,049,507
Bank fees	115,690	700,232	44,135	22,070	4,146,550	229,276	52,866	546,221	5,857,040
Telephone	71,894	483,400	59,563	27,980	45,101	52,411	34,474	216,820	991,643
Depreciation and amortization	283,324	651,710	85,660	49,286	58,107	96,240	140,775	202,685	1,567,787
Miscellaneous	265,825	1,369,594	62,909	32,005	53,551	422,439	34,190	413,892	2,654,405
Total expenses before direct benefits to donors and sponsors	49,526,380	143,161,874	55,868,772	18,793,145	28,179,251	22,592,786	4,521,857	14,834,473	337,478,538
Direct benefits to donors and sponsors	—	—	—	—	27,452,147	1,792,018	—	760	29,244,925
Total expenses	\$ 49,526,380	\$ 143,161,874	\$ 55,868,772	\$ 18,793,145	\$ 55,631,398	\$ 24,384,804	\$ 4,521,857	\$ 14,835,233	\$ 366,723,463



The Susan G. Komen Breast Cancer Foundation, Inc.  
dba Susan G. Komen for the Cure® and Affiliates

Consolidated Statement of Functional Expenses

Year Ended March 31, 2012

	Program Services				Supporting Services				Total
	Research	Public Health Education	Health Screening Services	Treatment Services	Fund-Raising Costs		General and Administrative		
					Race for the Cure and 3-Day	Other Fund- Raising	Affiliate Relations	Other	
Marketing and communications (primarily contributed goods and services)	\$ 16,936	\$ 59,556,592	\$ 542,682	\$ 10,553	\$ 15,157,793	\$ 1,413,321	\$ 4,574	\$ 472,804	\$ 77,175,255
Salaries and benefits	5,353,681	27,442,185	2,586,427	2,031,364	1,418,922	4,872,351	2,248,412	9,219,187	55,172,529
Supplies	18,892	966,909	36,385	18,961	164,097	157,538	8,288	308,141	1,679,211
Postage and shipping	31,417	3,794,428	18,011	13,129	57,810	2,205,556	12,504	146,476	6,279,331
Occupancy	345,499	3,077,391	178,185	172,115	445,462	245,691	142,121	1,745,438	6,351,902
Equipment rental	471,078	3,273,681	119,971	145,279	940,341	451,532	207,035	737,820	6,346,737
Conferences, conventions, and meetings	281,647	2,722,915	104,559	70,028	107,878	613,452	119,371	391,495	4,411,345
Printing and publications	31,669	6,210,592	59,401	27,929	52,125	4,026,419	11,127	200,809	10,620,071
Awards and grants	59,243,583	26,559,435	45,823,721	21,565,802	—	—	—	—	153,192,541
Professional fees	1,746,448	22,887,732	573,719	568,870	4,193,309	1,811,691	899,460	2,324,545	35,005,774
Travel	491,905	3,417,814	127,196	174,077	187,276	345,068	328,771	812,791	5,884,898
Taxes	28,752	117,068	4,145	7,221	17,491	17,861	11,826	42,045	246,409
Race series production	32,585	9,311,030	8,358	5,827	2,405,895	972,644	224	378,396	13,114,959
Bank fees	92,595	664,362	19,909	21,197	5,703,898	234,786	31,526	841,957	7,610,230
Telephone	66,071	565,886	38,416	30,099	67,302	50,812	26,424	259,119	1,104,129
Depreciation and amortization	264,983	831,916	43,813	73,809	76,915	84,664	108,997	352,071	1,837,168
Miscellaneous	628,134	2,413,315	53,051	48,387	2,018,593	1,600,311	34,336	636,414	7,432,541
Total expenses before direct benefits to donors and sponsors	69,145,875	173,813,251	50,337,949	24,984,647	33,015,107	19,103,697	4,194,996	18,869,508	393,465,030
Direct benefits to donors and sponsors	—	—	—	—	27,748,654	2,183,026	—	—	29,931,680
Total expenses	\$ 69,145,875	\$ 173,813,251	\$ 50,337,949	\$ 24,984,647	\$ 60,763,761	\$ 21,286,723	\$ 4,194,996	\$ 18,869,508	\$ 423,396,710

See accompanying notes.

The Susan G. Komen Breast Cancer Foundation, Inc.  
dba Susan G. Komen for the Cure® and Affiliates

Notes to Consolidated Financial Statements

March 31, 2013

**1. General Information and Summary of Significant Accounting Policies**

**General Information**

The Susan G. Komen Breast Cancer Foundation, Inc. doing business as Susan G. Komen for the Cure® and Affiliates (the Organization), a Texas not-for-profit corporation, was incorporated in July 1982. The primary mission of the Organization is to eradicate breast cancer as a life-threatening disease by advancing research, education, screening, and treatment. Research advancement is achieved through relationships with medical and cancer centers throughout the United States, as well as internationally. Treatment and screening programs, primarily funded through the Organization's Affiliates, produce affordable treatment and screening for the medically underserved and other target populations. The Organization's reach has expanded tremendously since its inception, due in large part to the Komen Race for the Cure® Series (the RFTC Series) and other fund-raising programs and events, as well as the Organization's many donors, corporate partners, and educational initiatives and materials. As a result of this heightened awareness of breast cancer, millions have received the life-saving message of early detection.

The consolidated financial statements of the Organization include the activity of the Organization's International Headquarters, the Susan G. Komen for the Cure® Advocacy Alliance (the Alliance), and 119 and 120 Affiliates in 2013 and 2012, respectively. All significant intercompany accounts have been eliminated in the accompanying consolidated financial statements.

The RFTC Series, a series of 5K and one-mile walk/runs, was held in 136 and 133 cities across the United States during 2013 and 2012, respectively, and is the Organization's primary source of revenues. The Breast Cancer 3-Day Series (The 3-Day Series), a series of 60-mile walks over a three-day period, was held in 14 cities across the United States in both 2013 and 2012.

Up to 75% of the net proceeds generated by the Affiliates are used to fund breast cancer education, treatment, and screening projects within local communities. The remaining 25% is used to fund breast cancer research and project grants on a national level.

The Susan G. Komen Breast Cancer Foundation, Inc.  
dba Susan G. Komen for the Cure® and Affiliates

Notes to Consolidated Financial Statements (continued)

**1. General Information and Summary of Significant Accounting Policies (continued)**

The following Affiliates are included in the accompanying consolidated financial statements.

Acadiana	Greater Amarillo	NC Foothills	Shreveport-Bossier City
Arkansas	Greater Atlanta	NC Triad	Siouxland
Aspen	Greater Cincinnati	NC Triangle	South Dakota
Austin	Greater Evansville	Nebraska	South Florida
Baton Rouge	Greater Kansas City	New Orleans	Southeast Iowa
Bayou Region	Greater Lansing	North Central Alabama	Southern Arizona
Boise	Greater Nashville	North Dakota	Southwest Florida
Central & South Jersey	Greater New York City	North Florida	Southwest Michigan
Central Florida	Greater Richmond	North Jersey	St. Louis
Central Georgia	Greater Roanoke	North Mississippi	Tarrant County
Central MS Steel Magnolias	Hawaii	North Texas	Texarkana
Central New Mexico	Houston	Northeast Louisiana	Tidewater
Central New York	Indianapolis	Northeast Ohio	Tri Cities
Central Oklahoma	Inland Empire	Northeast Pennsylvania	Tulsa
Central Texas	Knoxville	Northeastern New York	Tyler
Central Valley	Las Vegas	Northern Indiana	Upper Cumberland
Central Wisconsin	Lexington	Northern Nevada	Upstate South Carolina
Charlotte	Los Angeles County	Northwest Ohio	Vermont-New Hampshire
Chattanooga	Louisville	Orange County	Wabash Valley
Chicagoland Area	Lowcountry (Charleston)	Oregon & SW Washington	West Virginia
Coastal Georgia	Lubbock Area	Ozark	Western New York
Colorado Springs	Madison	Peoria Memorial	Wichita Falls
Columbus	Maine	Philadelphia	Wyoming
Connecticut	Maryland	Phoenix	
Dallas County	Massachusetts	Pittsburgh	
Denver Metropolitan	Memphis Mid-South	Puget Sound	
Des Moines	Miami-Ft. Lauderdale	Quad Cities	
Eastern Washington	Mid-Kansas	Sacramento Valley	
El Paso	Mid-Missouri	Salt Lake City	
Elmira	Milwaukee	San Antonio	
Florida Suncoast	Minnesota	San Diego	
Grand Rapids	Montana	San Francisco Bay Area	

During fiscal year 2008, the Organization formed the Alliance under Section 501(c)(4) of the Internal Revenue Code (the Code). The Alliance was established to enhance the Organization's public policy efforts.

The Susan G. Komen Breast Cancer Foundation, Inc.  
dba Susan G. Komen for the Cure® and Affiliates

Notes to Consolidated Financial Statements (continued)

**1. General Information and Summary of Significant Accounting Policies (continued)**

International Affiliates of the Organization operate in Italy, Germany, and Puerto Rico under three separate International Affiliate Agreements. The financial statements of the three international Affiliates are not included in the accompanying consolidated financial statements since the Organization does not currently exercise economic or board-controlling interests over any of these Affiliates.

**Basis of Presentation**

The accompanying consolidated financial statements have been prepared on the accrual basis of accounting, in accordance with accounting principles generally accepted in the United States for not-for-profit organizations. Under these provisions, net assets, revenues, gains, and losses are classified based on the existence or absence of donor-imposed restrictions. Expenses are classified as unrestricted. Accordingly, net assets of the Organization and changes therein are classified and reported as follows:

- *Unrestricted net assets* – Net assets that are not subject to donor-imposed stipulations. Unrestricted net assets may be designated for specific purposes by action of the Board of Directors.
- *Unrestricted net assets, board-designated* – Unrestricted net assets designated by the Board of Directors as restricted for mission expenditures.
- *Temporarily restricted net assets* – Net assets subject to donor-imposed stipulations that will be met either by actions of the Organization and/or the passage of time. When a restriction is satisfied or expires, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the consolidated statement of activities as net assets released from restrictions. Contributions received with donor-imposed restrictions that are met in the same year as contributions are received, are reported as revenues of the unrestricted net asset class.
- *Permanently restricted net assets* – Net assets subject to donor-imposed stipulations that may be maintained permanently by the Organization. Generally, the donors of these assets permit the Organization to use all or part of the income earned on related investments for general or specific purposes.

The Susan G. Komen Breast Cancer Foundation, Inc.  
dba Susan G. Komen for the Cure® and Affiliates

Notes to Consolidated Financial Statements (continued)

**1. General Information and Summary of Significant Accounting Policies (continued)**

The Organization prepares a consolidated statement of financial position, consolidated statement of activities, and consolidated statement of cash flows as the required financial statements for not-for-profit organizations. The consolidated statements of functional expenses for 2013 and 2012 are also included as a supplement to the required financial statements.

The Organization reports gifts of property and equipment as unrestricted support unless explicit donor stipulations specify how the donated assets must be used. Gifts of long-lived assets with explicit restrictions that specify how the assets are to be used and gifts of cash or other assets that must be used to acquire long-lived assets are reported as temporarily restricted revenue. Absent explicit donor stipulations about how long those long-lived assets must be maintained, the Organization reports expirations of donor restrictions when the donated or acquired long-lived assets are placed in service.

**Contributed Goods and Services**

Total contributed goods and services for the years ended March 31, 2013 and 2012, were approximately \$67,681,000 and \$75,740,000, respectively, and primarily relate to local television, radio, and newspaper advertising for the RFTC Series events. Contributed materials and equipment are reported as contributions in the accompanying consolidated financial statements at their estimated fair values at date of receipt. Contributed services are reported in the accompanying consolidated financial statements at the fair value of the services received. The contribution of services is recognized if the services received (a) create or enhance nonfinancial assets or (b) require specialized skills that are provided by individuals possessing those skills that would typically need to be purchased if not provided by donation.

The Susan G. Komen Breast Cancer Foundation, Inc.  
dba Susan G. Komen for the Cure® and Affiliates

Notes to Consolidated Financial Statements (continued)

**1. General Information and Summary of Significant Accounting Policies (continued)**

In addition, the Organization receives services from a large number of volunteers who give significant amounts of their time to the Organization's programs, fund-raising campaigns, and management. No amounts have been reflected for these types of donated services, as they do not meet the criteria outlined above.

	Amounts Per Consolidated Financial Statements	Value of In-Kind Contributed Goods and Services	Net Without In-Kind
<b>Year Ended March 31, 2013</b>			
Public support and revenue	\$ 354,447,168	\$ 67,681,337	\$ 286,765,831
Less:			
RFTC Series direct costs	(29,244,925)	(10,117,445)	(19,127,480)
Net public support and revenue	<u>325,202,243</u>	<u>57,563,892</u>	<u>267,638,351</u>
Expenses:			
Program services	267,350,171	37,035,567	230,314,604
Supporting services	70,128,367	22,043,227	48,085,140
Total expenses	<u>337,478,538</u>	<u>59,078,794</u>	<u>278,399,744</u>
Change in net assets	<u>\$ (12,276,295)</u>	<u>\$ (1,514,902)</u>	<u>\$ (10,761,393)</u>
Program services as a % of total expense	<u>79%</u>	<u>63%</u>	<u>83%</u>
<b>Year Ended March 31, 2012</b>			
Public support and revenue	\$ 428,896,248	\$ 75,740,465	\$ 353,155,783
Less:			
RFTC Series direct costs	(29,931,680)	(8,371,526)	(21,560,154)
Net public support and revenue	<u>398,964,568</u>	<u>67,368,939</u>	<u>331,595,629</u>
Expenses:			
Program services	318,281,722	52,288,065	265,993,657
Supporting services	75,183,308	18,912,271	56,271,037
Total expenses	<u>393,465,030</u>	<u>71,200,336</u>	<u>322,264,694</u>
Change in net assets	<u>\$ 5,499,538</u>	<u>\$ (3,831,397)</u>	<u>\$ 9,330,935</u>
Program services as a % of total expense	<u>81%</u>	<u>73%</u>	<u>83%</u>

The Susan G. Komen Breast Cancer Foundation, Inc.  
dba Susan G. Komen for the Cure® and Affiliates

Notes to Consolidated Financial Statements (continued)

**1. General Information and Summary of Significant Accounting Policies (continued)**

**Contributions**

Contributions, including unconditional promises to give, are recorded when received or pledged. All contributions are available for unrestricted use unless specifically restricted by the donor. Conditional promises to give are recognized when the conditions on which they depend are substantially met.

**Cash and Cash Equivalents**

Cash and cash equivalents consist of cash on hand and all highly liquid investments with a remaining maturity of three months or less when purchased.

**Investments and Investment Revenue Recognition**

Investments in equity securities with readily determinable fair values and all investments in debt securities are reported at fair value.

Investment income includes dividends and interest and is recognized as revenue in the period in which it is earned. The amounts are reported as an increase in unrestricted net assets unless otherwise restricted by the donor. Realized and unrealized gains and losses on investments are classified and recorded as increases or decreases in unrestricted net assets, unless otherwise restricted by the donor.

**Property, Equipment, and Identifiable Intangible Assets**

Purchased property, equipment, and identifiable intangible assets are carried at cost. Donated property, equipment, and intangible assets are recorded at market value at date of donation. The Organization capitalizes all expenditures for property, equipment, and intangible assets in excess of \$10,000, which includes computers, software, office equipment, furniture, fixtures, leasehold improvements, and identifiable intangible assets.

The Susan G. Komen Breast Cancer Foundation, Inc.  
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Notes to Consolidated Financial Statements (continued)

**1. General Information and Summary of Significant Accounting Policies (continued)**

Property, equipment, and intangible assets are depreciated on a straight-line basis over the following periods:

Furniture and fixtures	5-7 years
Equipment	3-5 years
Software	3-5 years
Leasehold improvements	Estimated life of the asset or the lease term (whichever is shorter)
Identifiable intangible assets	3-5 years

Property, equipment, and intangible assets related accumulated depreciation and amortization are as follows:

	<u>2013</u>	<u>2012</u>
Equipment	\$ 4,814,046	\$ 4,925,530
Furniture and fixtures	2,648,804	2,664,391
Leasehold improvements	1,255,792	1,283,259
Software	3,211,720	2,980,354
Identifiable intangible assets	2,544,911	2,544,911
Total property, equipment, and intangible assets	14,475,273	14,398,445
Accumulated depreciation and amortization	(12,556,357)	(11,289,488)
Net property, equipment, and intangible assets	<u>\$ 1,918,916</u>	<u>\$ 3,108,957</u>

As of March 31, 2013, accumulated amortization of intangible assets totaled approximately \$2,200,000

As of March 31, 2013 and 2012, the estimated aggregate amortization expense for the next five fiscal years is \$278,000 and \$579,000, respectively.



The Susan G. Komen Breast Cancer Foundation, Inc.  
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Notes to Consolidated Financial Statements (continued)

**1. General Information and Summary of Significant Accounting Policies (continued)**

**Inventories**

Inventories are stated at the lower of cost or market determined by the first-in, first-out method. Inventories consist of educational materials and branded merchandise held for use in program services and sales to unrelated parties. Inventories are included in prepaid expenses and other assets in the accompanying consolidated statements of financial position and totaled approximately \$555,000 and \$649,000 in 2013 and 2012, respectively.

**Market and Credit Risk Concentrations**

The Organization's investments do not have a significant concentration of credit or market risk within any industry, specific institution, or group of investments. The Organization splits funds between multiple accounts to manage risk.

**Deferred Revenue**

Resources received in exchange transactions are recognized as deferred revenue to the extent that the earnings process has not been completed. During the fiscal year, these amounts were made up of entry fees for the 3-Day Series and the RFTC Series events. These resources are recorded as unrestricted revenues when the related obligations have been satisfied.

**Functional Allocation of Expenses**

The costs of providing the Organization's various programs and other activities have been summarized on a functional basis. Accordingly, certain costs have been allocated among the programs and supporting services benefited.

The Susan G. Komen Breast Cancer Foundation, Inc.  
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Notes to Consolidated Financial Statements (continued)

**1. General Information and Summary of Significant Accounting Policies (continued)**

**Advertising Expenses**

The Organization recorded advertising expense of approximately \$74,100,000 and \$77,200,000 for the years ended March 31, 2013 and 2012, respectively. The majority of advertising was contributed and is included in marketing and communications in the accompanying consolidated statements of functional expenses. Other advertising costs are incurred as they relate to the 3-Day Series and the RFTC Series events and are included with all advertising costs in the accompanying consolidated statements of functional expense.

**Estimates**

The preparation of financial statements in conformity with accounting principles generally accepted in the United States requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

**Subsequent Events**

The Organization defines subsequent events as events or transactions that occur after the consolidated statement of financial position date, but before the consolidated financial statements are issued or available to be issued. Subsequent events are recognized in two categories: recognized subsequent events, which provide additional evidence about conditions that existed at the consolidated statement of financial position date, and nonrecognized subsequent events, which provide evidence about conditions that did not exist as of the consolidated statement of financial position date but arose after that date. Recognized subsequent events are required to be disclosed. Management has evaluated subsequent events through September 26, 2013, which is the date the accompanying consolidated financial statements were available to be issued, and no events have occurred from the consolidated statement of financial position date that would affect the consolidated financial statements.

The Susan G. Komen Breast Cancer Foundation, Inc.  
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Notes to Consolidated Financial Statements (continued)

**2. Fair Value Measurements**

At March 31, 2013 and 2012, the Organization's financial instruments included cash and cash equivalents, receivables, accounts payable, accrued expenses, and grants payable. The carrying amounts reported in the accompanying consolidated statements of financial position for these financial instruments approximate their fair values.

Investments are recorded on a three-level hierarchy for disclosure of fair value measurements. The valuation hierarchy is based on the transparency of inputs to the valuation of an asset or liability as of the measurement date. The three levels are defined as follows:

- Level 1 – Inputs to the valuation methodology are quoted prices for identical assets and liabilities in active markets.
- Level 2 – Inputs to the valuation methodology include quoted prices for similar assets and liabilities in active markets and inputs that are observable for the asset or liability, either directly or indirectly, for substantially the full term of the financial instrument.
- Level 3 – Inputs to the valuation methodology are unobservable and significant to the fair value measurement.

A financial instrument's categorization within the valuation hierarchy is based on the lowest level of input that is significant to the fair value measurement. Late in the 2012 fiscal year, the Organization sought to diversify its investments by adding an alternative investment vehicle. This investment consists of a diversified fund of managers who run long/short equity strategies. This change in investment strategy was made in an effort to deliver long-term returns that are competitive with equity investments, but with less volatility. It represents a modest allocation in a diversified portfolio that consists primarily of equity and bond investments, with reduced liquidity.

The Susan G. Komen Breast Cancer Foundation, Inc.  
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Notes to Consolidated Financial Statements (continued)

**2. Fair Value Measurements (continued)**

The Organization uses a practical expedient for the estimation of the value of investments that do not have a readily determinable fair value. The practical expedient used by the Organization for its alternative investment is the net asset value (NAV) per share, or its equivalent. Valuations provided by the fund management consider variables such as the financial performance of underlying equity positions, recent sales prices of underlying investments, and other pertinent information. In addition, actual market exchanges at period-end provided additional observable market inputs of the exit price. As such, this investment fund has been classified as a Level 3 investment and as of March 31, 2013, was valued at \$10,539,546.

The Organization incurred investment expenses of approximately \$283,000 and \$284,000 in fiscal years 2013 and 2012, respectively, which are included in professional fees in the accompanying consolidated statements of functional expenses. Investments at March 31, 2013 and 2012, were comprised of the following:

	2013		2012	
	Cost	Fair Value	Cost	Fair Value
Domestic equities	\$ 49,407,254	\$ 59,958,429	\$ 51,986,039	\$ 58,169,002
International equities	24,778,298	27,352,017	20,445,823	20,791,965
Fixed-income funds	114,129,108	119,774,878	108,119,909	111,777,289
Corporate bonds	2,437,791	2,451,246	3,448,619	3,452,852
Government bonds	90,000	90,000	320,148	309,894
Certificates of deposit	10,378,321	10,394,117	14,367,844	14,408,375
Long/short equity fund	10,000,000	10,539,546	10,000,000	10,278,030
Total	<u>\$ 211,220,772</u>	<u>\$ 230,560,233</u>	<u>\$ 208,688,382</u>	<u>\$ 219,187,407</u>

The Susan G. Komen Breast Cancer Foundation, Inc.  
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Notes to Consolidated Financial Statements (continued)

2. Fair Value Measurements (continued)

	<b>Fair Value Measurements at Reporting Date Using</b>			
	<b>Balance March 31 2013</b>	<b>Quoted Prices in Active Markets for Identical Assets (Level 1)</b>	<b>Significant Other Observable Inputs (Level 2)</b>	<b>Significant Unobservable Inputs (Level 3)</b>
Domestic equities	\$ 59,958,429	\$ 59,958,429	\$ —	\$ —
International equities	27,352,017	27,352,017	—	—
Fixed-income funds	119,774,878	119,774,878	—	—
Corporate bonds	2,451,246	2,451,246	—	—
Government bonds	90,000	90,000	—	—
Certificates of deposit	10,394,117	10,394,117	—	—
Long/short equity fund <sup>(a)</sup>	10,539,546	—	—	10,539,546
	<u>\$230,560,233</u>	<u>\$220,020,687</u>	<u>\$ —</u>	<u>\$ 10,539,546</u>

<sup>(a)</sup>The Organization may request to redeem shares as of the last day of any calendar quarter upon at least 65 days' prior written notice after February 1, 2013.

The change in the fair value of the Organization's assets valued using significant unobservable inputs (Level 3) is shown below:

	<b>Investments</b>
Balance March 31, 2012	\$ 10,278,030
Total net gains	261,516
Balance March 31, 2013	<u>\$ 10,539,546</u>

The Susan G. Komen Breast Cancer Foundation, Inc.  
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Notes to Consolidated Financial Statements (continued)

**3. Receivables**

Net receivables were approximately \$54,619,000 and \$57,917,000 at March 31, 2013 and 2012, respectively. Receivables that are expected to be collected within one year are recorded at net realizable value. Receivables that are expected to be collected in future years are recorded at the present value of their estimated future cash flows. The discounts on those amounts are computed using risk-free interest rates applicable to the years in which the receivables are expected to be satisfied (0.14% to 4.58% at March 31, 2013). The discount as of March 31, 2013 and 2012, was approximately \$184,000 and \$392,000, respectively. The allowance for doubtful accounts was approximately \$3,522,000 and \$4,984,000 as of March 31, 2013 and 2012, respectively.

The organization maintains an allowance for doubtful accounts for estimated credit losses resulting from collection risks, including the inability of donors to make required payments under contractual agreements. The allowance for doubtful accounts is reported as a reduction of accounts receivable in the consolidated statements of financial position. The adequacy of this allowance is determined by evaluating historical delinquency and write-off trends, specific known collection risks, historical payment trends, and current economic conditions and the impact of such conditions on the donors' liquidity and overall financial condition.

Future annual receivables, net, as of March 31, 2013, are as follows:

2014	\$ 48,321,113
2015	6,454,475
2016	<u>27,500</u>
Total accounts receivable, net of allowances	54,803,088
Less unamortized discount	<u>(184,470)</u>
Accounts receivable, net	<u>\$ 54,618,618</u>

The RFTC Series receivables were approximately \$31,956,000 and \$32,638,000 at March 31, 2013 and 2012, respectively. These receivables primarily represent promises to give from national and local race sponsors who committed support prior to March 31 each year.

Unconditional promises to give by donors of approximately \$22,663,000 and \$25,279,000 at March 31, 2013 and 2012, respectively, are expected to be received by the Organization over periods ranging from one to three years, with the majority of the balances due within one year.

The Susan G. Komen Breast Cancer Foundation, Inc.  
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Notes to Consolidated Financial Statements (continued)

**4. Grants Payable**

As of March 31, 2013 and 2012, the Organization made grants to various medical and cancer centers for research, education, screening, and treatment. These agreements are subject to periodic reporting and compliance requirements and can be rescinded by the Organization for breach. Grants payable in more than one year are discounted to their present values as of March 31, 2013, at rates ranging from 0.14% to 4.58%. The grants payable at March 31, 2013, are scheduled for payment in the following fiscal years:

Year ending March 31:	
2014	\$ 158,650,631
2015	41,532,799
2016	20,395,802
2017	7,982,239
2018	<u>1,196,180</u>
Total grants payable	229,757,651
Less unamortized discount	<u>(1,454,989)</u>
Grants payable, net	<u><u>\$ 228,302,662</u></u>

The Organization generally funds its obligations under these arrangements from cash flows from operations and available cash and cash equivalent and investment balances.

**5. Net Assets**

Temporarily restricted net assets as of March 31, 2013 and 2012, are categorized as follows:

	<u>2013</u>	<u>2012</u>
Educational programs	\$ 1,552,092	\$ 3,930,525
Research grants	75,000	505,000
Screening programs	5,636,418	8,796,676
Time restrictions	<u>59,268,384</u>	<u>59,181,435</u>
	<u><u>\$ 66,531,894</u></u>	<u><u>\$ 72,413,636</u></u>

Permanently restricted net assets represent endowed gifts to be held in perpetuity, with the investment income to be used for breast cancer research fellowships, breast cancer educational programs, and research awards.

The Susan G. Komen Breast Cancer Foundation, Inc.  
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Notes to Consolidated Financial Statements (continued)

**6. Joint Costs**

The accompanying consolidated statements of activities include joint activities (activities benefiting multiple programs and/or supporting services) that include fund-raising. The joint costs were primarily for the RFTC Series and the 3-Day Series, informational materials, a website that includes fund-raising, and direct mail campaigns. The cost of conducting those joint activities was allocated as follows in fiscal years 2013 and 2012.

	<b>2013</b>	<b>2012</b>
Research	<b>\$ 1,136,502</b>	\$ 1,262,953
Public health education	<b>78,224,636</b>	87,911,178
General and administrative	<b>1,619,964</b>	6,131,268
Fund-raising	<b>36,475,473</b>	41,488,553
	<b>\$ 117,456,575</b>	\$ 136,793,952

**7. Leases**

The Organization has operating lease agreements for office space and electrical costs. Total rent expense was approximately \$6,370,000 and \$6,170,000 for fiscal years 2013 and 2012, respectively.

Future annual minimum lease payments due under noncancelable operating leases as of March 31, 2013, are as follows:

2014	\$ 3,922,523
2015	2,948,010
2016	1,721,900
2017	1,404,219
2018	1,203,672
Thereafter	508,252
Total future annual minimum lease payments	<b>\$ 11,708,576</b>

Future annual minimum lease payments have not been reduced by minimum sublease rentals of \$1,350,000 due in the future under noncancelable subleases.



The Susan G. Komen Breast Cancer Foundation, Inc.  
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Notes to Consolidated Financial Statements (continued)

**8. Federal Income Taxes**

The Organization is a tax-exempt entity under Section 501(a) of the Code as an organization described in Section 501(c)(3) under a determination letter issued by the Internal Revenue Service (IRS). The Affiliates of the Organization have a separate group determination letter, under the umbrella of the Organization's exemption, recognizing their exempt status under Section 501(a) of the Code.

Further, the Organization has been classified as an organization that is not a private organization under Section 509(a) of the Code, and as such, contributions to the Organization qualify for deduction as charitable contributions. However, income generated from activities unrelated to the Organization's exempt purpose is subject to tax under Section 511 of the Code. The Organization did not have any unrelated business income for the years ended March 31, 2013 and 2012. Therefore, no tax liability has been provided in the accompanying consolidated financial statements.

On October 16, 2007, the Organization formed the Alliance, a social welfare organization, under Section 501(a) of the Code. Under Section 501(a), a social welfare organization is not subject to monetary limitations on lobbying expenditures that further its exempt purpose. The Alliance is a tax-exempt entity described in Section 501(c)(4) of the Code under a determination letter issued by the IRS.

The Organization is subject to a recognition threshold and measurement attribute for financial statement recognition and measurement of a tax position taken or expected to be taken in a tax return. There were no uncertain tax positions recorded in the consolidated financial statements at March 31, 2013 or 2012.

The Susan G. Komen Breast Cancer Foundation, Inc.  
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Notes to Consolidated Financial Statements (continued)

**9. Retirement Plan**

The Organization has a defined contribution retirement plan under the provisions of Section 403(b) of the Code (the 403(b) Plan). The Organization can match employee contributions up to 6% of employees' annual salary. All employees are eligible to make deferrals immediately. However, participants are not eligible to receive the employer matching contribution until after one year of continuous employment. The 403(b) Plan expense was approximately \$1,084,000 and \$1,050,000 for the years ended March 31, 2013 and 2012, respectively.

The Organization has a nonqualified deferred compensation plan subject to the provisions of Section 457 of the Code (the 457 Plan). The 457 Plan is maintained primarily for certain members of management. Funding is at the discretion of the Board of Directors. In fiscal year 2013, \$29,265 was forfeited and no amounts were funded.

# Supplementary Information

The Susan G. Komen Breast Cancer Foundation, Inc.  
 dba Susan G. Komen for the Cure® and Affiliates

Consolidating Statement of Financial Position by Affiliate

March 31, 2013

	<b>Cash and Cash Equivalents</b>	<b>Investments</b>	<b>Receivables, Net</b>	<b>Prepaid Expenses and Other Assets</b>	<b>Property and Equipment, Net</b>	<b>Total Assets</b>
Affiliates:						
Acadiana	\$ 341,696	\$ —	\$ 288,167	\$ —	\$ —	\$ 629,863
Arkansas	491,857	584,366	130,473	1,217	10,885	1,218,798
Aspen	392,538	—	49,346	—	—	441,884
Austin	1,697,925	—	101,174	51,500	—	1,850,599
Baton Rouge	676,394	—	68,684	—	—	745,078
Bayou Region	176,331	—	30,581	—	—	206,912
Boise	434,139	253,277	297,753	—	—	985,169
Central & South Jersey	1,621,192	—	206,520	1,689	—	1,829,401
Central Florida	573,959	—	97,645	—	5,750	677,354
Central Georgia	230,353	—	50,320	1,492	—	282,165
Central MS Steel Magnolias	241,824	—	218,115	—	—	459,939
Central New Mexico	391,614	—	43,306	25,000	—	459,920
Central New York	710,364	—	122,880	—	—	833,244
Central Oklahoma	832,718	—	134,928	2,386	8,234	978,266
Central Texas	210,106	—	117,262	650	—	328,018
Central Valley	357,890	—	15,198	2,190	—	375,278
Central Wisconsin	376,020	—	3,941	648	—	380,609
Charlotte	389,780	1,164,133	348,949	13,102	—	1,915,964
Chattanooga	319,230	—	170,701	2,598	—	492,529

The Susan G. Komen Breast Cancer Foundation, Inc.  
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Consolidating Statement of Financial Position by Affiliate (continued)

	<b>Cash and Cash Equivalents</b>	<b>Investments</b>	<b>Receivables, Net</b>	<b>Prepaid Expenses and Other Assets</b>	<b>Property and Equipment, Net</b>	<b>Total Assets</b>
Affiliates (continued):						
Chicagoland Area	\$ 1,747,505	\$ 1,260,800	\$ 665,756	\$ 32,615	\$ –	\$ 3,706,676
Coastal Georgia	548,317	–	227,187	2,346	–	777,850
Colorado Springs	531,599	–	87,625	945	–	620,169
Columbus	2,276,373	–	868,262	11,918	70,893	3,227,446
Connecticut	1,184,800	–	1,439,325	14,889	–	2,639,014
Dallas County	2,123,181	749,610	239,754	1,000	5,721	3,119,266
Denver Metropolitan	2,898,760	899,575	1,516,406	32,772	1,040	5,348,553
Des Moines	982,239	–	42,265	–	–	1,024,504
Eastern Washington	404,369	250,612	172,353	1,460	–	828,794
El Paso	442,982	–	196,578	–	–	639,560
Elmira	235,016	–	86,441	308	–	321,765
Florida Suncoast	757,536	519,211	87,999	–	–	1,364,746
Grand Rapids	333,182	–	129,745	2,990	–	465,917
Greater Amarillo	366,439	–	668	–	–	367,107
Greater Atlanta	2,488,932	–	1,204,440	–	–	3,693,372
Greater Cincinnati	1,451,652	–	88,293	–	–	1,539,945
Greater Evansville	705,422	–	107,152	–	–	812,574
Greater Kansas City	928,738	400,512	226,948	–	–	1,556,198
Greater Lansing	816,488	–	124,481	–	–	940,969

The Susan G. Komen Breast Cancer Foundation, Inc.  
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Consolidating Statement of Financial Position by Affiliate (continued)

	<b>Cash and Cash Equivalents</b>	<b>Investments</b>	<b>Receivables, Net</b>	<b>Prepaid Expenses and Other Assets</b>	<b>Property and Equipment, Net</b>	<b>Total Assets</b>
Affiliates (continued):						
Greater Nashville	\$ 1,102,022	\$ —	\$ 157,842	\$ 1,695	\$ 8,497	\$ 1,270,056
Greater New York City	5,142,525	—	236,567	464,727	111,465	5,955,284
Greater Richmond	574,909	—	397,047	—	—	971,956
Greater Roanoke	657,562	—	181,239	52,033	—	890,834
Hawaii	587,842	—	12,225	900	—	600,967
Houston	2,839,266	1,227,671	90,005	7,968	27,277	4,192,187
Indianapolis	1,998,334	2,291	472,270	—	—	2,472,895
Inland Empire	826,702	—	74,061	5,602	—	906,365
Knoxville	408,626	424,984	126,577	—	—	960,187
Las Vegas	1,050,736	—	523,066	—	—	1,573,802
Lexington	252,176	249,938	122,031	4,239	—	628,384
Los Angeles County	940,009	15,403	204,186	—	—	1,159,598
Louisville	827,711	—	78,478	4,182	—	910,371
Lowcountry (Charleston)	823,560	—	252,424	4,224	—	1,080,208
Lubbock Area	385,681	—	64,666	4,218	11,116	465,681
Madison	620,332	254,766	389,673	—	—	1,264,771
Maine	427,749	—	155,566	1,755	—	585,070
Maryland	1,938,329	—	463,952	—	—	2,402,281
Massachusetts	915,607	—	122,273	26,389	446	1,064,715

The Susan G. Komen Breast Cancer Foundation, Inc.  
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Consolidating Statement of Financial Position by Affiliate (continued)

	<b>Cash and Cash Equivalents</b>	<b>Investments</b>	<b>Receivables, Net</b>	<b>Prepaid Expenses and Other Assets</b>	<b>Property and Equipment, Net</b>	<b>Total Assets</b>
Affiliates (continued):						
Memphis Mid-South	\$ 948,550	\$ —	\$ 71,051	\$ —	\$ 11,121	\$ 1,030,722
Miami-Ft. Lauderdale	1,920,011	—	93,459	4,425	—	2,017,895
Mid-Kansas	802,856	—	278,838	719	—	1,082,413
Mid-Missouri	54,504	104,636	53,888	4,914	—	217,942
Milwaukee	1,942,404	—	114,068	12,972	10,065	2,079,509
Minnesota	2,013,908	—	893,153	—	—	2,907,061
Montana	207,411	—	147,068	1,772	—	356,251
NC Foothills	181,667	—	49,644	—	—	231,311
NC Triad	1,037,574	240,460	471,635	385	14,225	1,764,279
NC Triangle	680,767	704,077	800,383	15,087	1,868	2,202,182
Nebraska	1,098,922	—	128,948	—	—	1,227,870
New Orleans	645,267	—	69,320	4,321	—	718,908
North Central Alabama	880,012	—	100,785	—	—	980,797
North Dakota	—	—	—	—	—	—
North Florida	352,010	—	68,159	5,997	—	426,166
North Jersey	1,420,791	—	577,934	33,435	39,836	2,071,996
North Mississippi	255,625	—	18,322	—	—	273,947
North Texas	1,078,161	97,827	507,475	3,927	—	1,687,390
Northeast Louisiana	274,308	—	38,622	4,755	—	317,685

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dba Susan G. Komen for the Cure and Affiliates

Consolidating Statement of Financial Position by Affiliate (continued)

	<b>Cash and Cash Equivalents</b>	<b>Investments</b>	<b>Receivables, Net</b>	<b>Prepaid Expenses and Other Assets</b>	<b>Property and Equipment, Net</b>	<b>Total Assets</b>
Affiliates (continued):						
Northeast Ohio	\$ 1,704,513	\$ —	\$ 77,183	\$ —	\$ —	\$ 1,781,696
Northeast Pennsylvania	212,585	—	46,005	950	—	259,540
Northeastern New York	287,952	—	54,068	482	—	342,502
Northern Indiana	69,490	—	133,420	607	—	203,517
Northern Nevada	376,067	—	52,574	4,827	—	433,468
Northwest Ohio	538,538	513,337	111,926	9,500	—	1,173,301
Orange County	2,714,513	252,730	515,713	56,210	—	3,539,166
Oregon & SW Washington	2,678,236	—	905,103	23,938	—	3,607,277
Ozark	444,780	843,919	397,616	—	—	1,686,315
Peoria Memorial	738,519	528,097	392,814	12,852	28,457	1,700,739
Philadelphia	4,656,444	—	2,580,439	34,018	7,000	7,277,901
Phoenix	1,652,744	700,780	264,901	2,800	—	2,621,225
Pittsburgh	828,768	1,227,931	542,294	45,866	—	2,644,859
Puget Sound	3,049,384	—	1,162,926	9,000	12,000	4,233,310
Quad Cities	406,863	—	375,859	400	—	783,122
Sacramento Valley	1,423,768	—	638,124	—	10,000	2,071,892
Salt Lake City	704,830	—	248,265	8,351	—	961,446
San Antonio	1,531,782	—	417,529	—	—	1,949,311
San Diego	1,840,805	—	70,799	8,083	—	1,919,687



The Susan G. Komen Breast Cancer Foundation, Inc.  
dba Susan G. Komen for the Cure and Affiliates

Consolidating Statement of Financial Position by Affiliate (continued)

	<b>Cash and Cash Equivalents</b>	<b>Investments</b>	<b>Receivables, Net</b>	<b>Prepaid Expenses and Other Assets</b>	<b>Property and Equipment, Net</b>	<b>Total Assets</b>
Affiliates (continued):						
San Francisco Bay Area	\$ 981,516	\$ —	\$ 335,114	\$ 3,639	\$ —	\$ 1,320,269
Shreveport-Bossier City	363,833	—	64,924	1,350	—	430,107
Siouxland	235,080	—	87,563	1,840	—	324,483
South Dakota	298,475	—	152,968	—	—	451,443
South Florida	1,383,192	—	400,640	4,578	—	1,788,410
Southeast Iowa	156,647	53,645	84,784	—	—	295,076
Southern Arizona	686,526	—	64,353	6,465	—	757,344
Southwest Florida	1,097,347	—	122,625	7,025	—	1,226,997
Southwest Michigan	267,097	—	139,396	600	—	407,093
St. Louis	2,803,552	—	395,489	700	—	3,199,741
Tarrant County	1,380,370	—	377,233	—	—	1,757,603
Texarkana	219,551	185,739	58,118	—	—	463,408
Tidewater	564,497	271,641	85,138	4,398	—	925,674
Tri Cities	437,251	—	63,053	2,827	—	503,131
Tulsa	710,337	—	77,672	1,633	—	789,642
Tyler	349,545	—	72,257	—	—	421,802
Upper Cumberland	132,423	—	62,578	1,000	—	196,001
Upstate South Carolina	400,927	105,342	79,624	—	—	585,893
Vermont-New Hampshire	503,933	—	219,533	—	—	723,466

The Susan G. Komen Breast Cancer Foundation, Inc.  
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Consolidating Statement of Financial Position by Affiliate (continued)

	<b>Cash and Cash Equivalents</b>	<b>Investments</b>	<b>Receivables, Net</b>	<b>Prepaid Expenses and Other Assets</b>	<b>Property and Equipment, Net</b>	<b>Total Assets</b>
Affiliates (continued):						
Wabash Valley	\$ 135,917	\$ –	\$ 39,495	\$ 1,146	\$ 7,000	\$ 183,558
West Virginia	483,865	–	139,126	4,080	–	627,071
Western New York	505,042	–	368,906	4,513	–	878,461
Wichita Falls	153,882	–	17,973	–	–	171,855
Wyoming	415,741	–	175,761	1,667	–	593,169
Total Affiliates	110,331,013	14,087,310	31,286,402	1,139,701	402,896	157,247,322
Headquarters total	28,521,252	216,472,923	45,966,211	2,212,383	1,516,020	294,688,789
Eliminations	–	–	22,633,995	–	–	22,633,995
Consolidated total	<u>\$ 138,852,265</u>	<u>\$ 230,560,233</u>	<u>\$ 54,618,618</u>	<u>\$ 3,352,084</u>	<u>\$ 1,918,916</u>	<u>\$ 429,302,116</u>

The Susan G. Komen Breast Cancer Foundation, Inc.  
dba Susan G. Komen for the Cure and Affiliates

Consolidating Statement of Financial Position by Affiliate (continued)

	<b>Accounts Payable and Accrued Expenses</b>	<b>Deferred Revenue and Rent</b>	<b>Grants Payable</b>	<b>Intercompany Payables</b>	<b>Total Liabilities</b>	<b>Total Net Assets</b>	<b>Total Liabilities and Net Assets</b>
Affiliates:							
Acadiana	\$ 8,654	\$ –	\$ 394,921	\$ 76,887	\$ 480,462	\$ 149,401	\$ 629,863
Arkansas	2,553	2,080	560,070	55,580	620,283	598,515	1,218,798
Aspen	2,256	716	255,199	444	258,615	183,269	441,884
Austin	33,227	5,750	713,408	347,717	1,100,102	750,497	1,850,599
Baton Rouge	9,963	–	329,675	138,694	478,332	266,746	745,078
Bayou Region	–	–	180,798	11,008	191,806	15,106	206,912
Boise	25,075	93,135	286,386	28,468	433,064	552,105	985,169
Central & South Jersey	19,520	–	1,106,424	142,598	1,268,542	560,859	1,829,401
Central Florida	4,711	–	344,000	39,172	387,883	289,471	677,354
Central Georgia	2,991	–	151,750	10,516	165,257	116,908	282,165
Central MS Steel Magnolias	4,423	11,284	170,122	42,787	228,616	231,323	459,939
Central New Mexico	4,025	–	169,410	101,127	274,562	185,358	459,920
Central New York	7,928	21,507	351,779	89,059	470,273	362,971	833,244
Central Oklahoma	16,650	10,695	305,906	195,718	528,969	449,297	978,266
Central Texas	1,341	–	118,340	44,625	164,306	163,712	328,018
Central Valley	4,268	125	174,994	21,186	200,573	174,705	375,278
Central Wisconsin	–	–	291,325	15,608	306,933	73,676	380,609
Charlotte	37,139	–	1,189,044	120,661	1,346,844	569,120	1,915,964
Chattanooga	5,210	–	259,267	49,444	313,921	178,608	492,529
Chicagoland Area	63,727	41,915	1,475,000	154,899	1,735,541	1,971,135	3,706,676
Coastal Georgia	779	79,630	344,942	76,043	501,394	276,456	777,850

The Susan G. Komen Breast Cancer Foundation, Inc.  
dba Susan G. Komen for the Cure and Affiliates

Consolidating Statement of Financial Position by Affiliate (continued)

	<b>Accounts Payable and Accrued Expenses</b>	<b>Deferred Revenue and Rent</b>	<b>Grants Payable</b>	<b>Intercompany Payables</b>	<b>Total Liabilities</b>	<b>Total Net Assets</b>	<b>Total Liabilities and Net Assets</b>
Affiliates (continued):							
Colorado Springs	\$ 2,411	\$ –	\$ 317,476	\$ 25,760	\$ 345,647	\$ 274,522	\$ 620,169
Columbus	24,166	89,274	1,466,773	122,317	1,702,530	1,524,916	3,227,446
Connecticut	13,863	28,768	759,999	109,300	911,930	1,727,084	2,639,014
Dallas County	24,162	4,870	1,879,950	121,810	2,030,792	1,088,474	3,119,266
Denver Metropolitan	70,884	–	2,166,731	187,523	2,425,138	2,923,415	5,348,553
Des Moines	4,763	–	613,203	31,018	648,984	375,520	1,024,504
Eastern Washington	4,019	62,115	423,886	50,278	540,298	288,496	828,794
El Paso	6,897	–	259,937	92,844	359,678	279,882	639,560
Elmira	6,204	10,078	151,500	12,615	180,397	141,368	321,765
Florida Suncoast	2,315	–	937,310	40,260	979,885	384,861	1,364,746
Grand Rapids	15,166	–	236,608	8,333	260,107	205,810	465,917
Greater Amarillo	5,644	–	223,567	13,616	242,827	124,280	367,107
Greater Atlanta	14,742	52,365	1,920,940	458,683	2,446,730	1,246,642	3,693,372
Greater Cincinnati	31,300	–	809,053	343,097	1,183,450	356,495	1,539,945
Greater Evansville	8,415	–	522,611	35,328	566,354	246,220	812,574
Greater Kansas City	12,259	3,570	959,901	85,320	1,061,050	495,148	1,556,198
Greater Lansing	29,703	27,591	290,425	36,893	384,612	556,357	940,969
Greater Nashville	5,823	4,808	436,983	235,884	683,498	586,558	1,270,056
Greater New York City	123,210	14,800	2,171,060	78,699	2,387,769	3,567,515	5,955,284
Greater Richmond	8,326	37,020	267,751	73,203	386,300	585,656	971,956
Greater Roanoke	6,910	40,193	361,000	64,344	472,447	418,387	890,834

The Susan G. Komen Breast Cancer Foundation, Inc.  
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Consolidating Statement of Financial Position by Affiliate (continued)

	<b>Accounts Payable and Accrued Expenses</b>	<b>Deferred Revenue and Rent</b>	<b>Grants Payable</b>	<b>Intercompany Payables</b>	<b>Total Liabilities</b>	<b>Total Net Assets</b>	<b>Total Liabilities and Net Assets</b>
Affiliates (continued):							
Hawaii	\$ 1,393	\$ –	\$ 391,474	\$ 28,398	\$ 421,265	\$ 179,702	\$ 600,967
Houston	14,001	–	2,956,750	2,169	2,972,920	1,219,267	4,192,187
Indianapolis	81,656	218,715	1,324,801	158,784	1,783,956	688,939	2,472,895
Inland Empire	12,060	–	561,490	21,213	594,763	311,602	906,365
Knoxville	5,991	–	476,744	37,655	520,390	439,797	960,187
Las Vegas	12,539	39,695	663,919	53,830	769,983	803,819	1,573,802
Lexington	2,775	152	354,223	23,147	380,297	248,087	628,384
Los Angeles County	74,681	–	295,203	181,006	550,890	608,708	1,159,598
Louisville	7,423	–	565,000	28,078	600,501	309,870	910,371
Lowcountry (Charleston)	5,441	1,249	524,614	26,394	557,698	522,510	1,080,208
Lubbock Area	5,350	300	190,782	25,577	222,009	243,672	465,681
Madison	6,777	10,982	553,350	43,759	614,868	649,903	1,264,771
Maine	2,442	–	264,885	37,787	305,114	279,956	585,070
Maryland	16,858	58,540	864,692	88,750	1,028,840	1,373,441	2,402,281
Massachusetts	21,459	10,925	471,969	157,906	662,259	402,456	1,064,715
Memphis Mid-South	8,877	–	680,000	25,438	714,315	316,407	1,030,722
Miami-Ft. Lauderdale	12,725	–	1,144,607	350,508	1,507,840	510,055	2,017,895
Mid-Kansas	9,962	13,480	486,855	95,803	606,100	476,313	1,082,413
Mid-Missouri	3,329	1,445	72,287	6,806	83,867	134,075	217,942
Milwaukee	5,239	29	930,546	22,256	958,070	1,121,439	2,079,509
Minnesota	68,607	21,341	1,429,264	113,984	1,633,196	1,273,865	2,907,061

The Susan G. Komen Breast Cancer Foundation, Inc.  
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Consolidating Statement of Financial Position by Affiliate (continued)

	<b>Accounts Payable and Accrued Expenses</b>	<b>Deferred Revenue and Rent</b>	<b>Grants Payable</b>	<b>Intercompany Payables</b>	<b>Total Liabilities</b>	<b>Total Net Assets</b>	<b>Total Liabilities and Net Assets</b>
Affiliates (continued):							
Montana	\$ 8,890	\$ 17,211	\$ 81,280	\$ 13,764	\$ 121,145	\$ 235,106	\$ 356,251
NC Foothills	2,149	-	200,000	6,867	209,016	22,295	231,311
NC Triad	7,271	47,525	587,500	193,945	836,241	928,038	1,764,279
NC Triangle	67,646	13,740	891,289	112,289	1,084,964	1,117,218	2,202,182
Nebraska	12,269	-	638,969	54,619	705,857	522,013	1,227,870
New Orleans	12,515	1,200	482,500	10,355	506,570	212,338	718,908
North Central Alabama	10,093	-	542,515	16,470	569,078	411,719	980,797
North Dakota	-	-	-	-	-	-	-
North Florida	8,192	203	174,558	26,433	209,386	216,780	426,166
North Jersey	66,227	48,895	765,957	197,773	1,078,852	993,144	2,071,996
North Mississippi	1,587	-	187,009	8,692	197,288	76,659	273,947
North Texas	16,248	18,790	700,000	119,448	854,486	832,904	1,687,390
Northeast Louisiana	758	-	204,224	7,491	212,473	105,212	317,685
Northeast Ohio	28,768	-	916,959	33,505	979,232	802,464	1,781,696
Northeast Pennsylvania	6,780	-	145,763	42,615	195,158	64,382	259,540
Northeastern New York	2,738	950	223,385	9,651	236,724	105,778	342,502
Northern Indiana	6,588	1,255	7,500	34,042	49,385	154,132	203,517
Northern Nevada	6,407	-	315,195	9,888	331,490	101,978	433,468
Northwest Ohio	5,313	4,635	642,843	68,802	721,593	451,708	1,173,301
Orange County	44,311	34,300	1,022,969	158,111	1,259,691	2,279,475	3,539,166
Oregon & SW Washington	79,620	20,485	890,000	386,196	1,376,301	2,230,976	3,607,277

The Susan G. Komen Breast Cancer Foundation, Inc.  
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Consolidating Statement of Financial Position by Affiliate (continued)

	<b>Accounts Payable and Accrued Expenses</b>	<b>Deferred Revenue and Rent</b>	<b>Grants Payable</b>	<b>Intercompany Payables</b>	<b>Total Liabilities</b>	<b>Total Net Assets</b>	<b>Total Liabilities and Net Assets</b>
Affiliates (continued):							
Ozark	\$ 4,463	\$ 50,888	\$ 747,499	\$ 40,875	\$ 843,725	\$ 842,590	\$ 1,686,315
Peoria Memorial	25,952	33,130	654,341	52,950	766,373	934,366	1,700,739
Philadelphia	114,865	193,587	1,831,395	82,552	2,222,399	5,055,502	7,277,901
Phoenix	32,015	–	1,269,627	62,997	1,364,639	1,256,586	2,621,225
Pittsburgh	37,900	83,775	727,688	196,637	1,046,000	1,598,859	2,644,859
Puget Sound	35,179	55,710	1,668,550	357,434	2,116,873	2,116,437	4,233,310
Quad Cities	2,430	4,337	320,491	41,061	368,319	414,803	783,122
Sacramento Valley	31,108	55,735	769,743	45,824	902,410	1,169,482	2,071,892
Salt Lake City	21,286	30,006	481,516	25,752	558,560	402,886	961,446
San Antonio	19,522	307,955	750,000	97,184	1,174,661	774,650	1,949,311
San Diego	10,448	–	1,017,834	41,254	1,069,536	850,151	1,919,687
San Francisco Bay Area	9,227	–	598,871	70,606	678,704	641,565	1,320,269
Shreveport-Bossier City	2,649	–	277,403	11,192	291,244	138,863	430,107
Siouxland	4,018	5,090	143,000	16,975	169,083	155,400	324,483
South Dakota	3,681	–	232,339	13,608	249,628	201,815	451,443
South Florida	43,584	–	1,136,823	17,583	1,197,990	590,420	1,788,410
Southeast Iowa	5,447	1,643	161,418	10,911	179,419	115,657	295,076
Southern Arizona	62,227	–	219,004	121,557	402,788	354,556	757,344
Southwest Florida	45,051	–	678,534	209,061	932,646	294,351	1,226,997
Southwest Michigan	7,677	12,095	238,221	27,252	285,245	121,848	407,093
St. Louis	9,388	53,535	2,279,496	126,967	2,469,386	730,355	3,199,741

The Susan G. Komen Breast Cancer Foundation, Inc.  
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Consolidating Statement of Financial Position by Affiliate (continued)

	<b>Accounts Payable and Accrued Expenses</b>	<b>Deferred Revenue and Rent</b>	<b>Grants Payable</b>	<b>Intercompany Payables</b>	<b>Total Liabilities</b>	<b>Total Net Assets</b>	<b>Total Liabilities and Net Assets</b>
Affiliates (continued):							
Tarrant County	\$ 45,623	\$ 165,111	\$ 477,737	\$ 212,976	\$ 901,447	\$ 856,156	\$ 1,757,603
Texarkana	1,829	1,050	314,683	5,246	322,808	140,600	463,408
Tidewater	33,315	665	633,994	12,070	680,044	245,630	925,674
Tri Cities	1,037	630	268,655	19,878	290,200	212,931	503,131
Tulsa	4,410	5,270	446,624	5,370	461,674	327,968	789,642
Tyler	5,022	4,975	260,498	30,761	301,256	120,546	421,802
Upper Cumberland	4,300	-	112,724	10,125	127,149	68,852	196,001
Upstate South Carolina	3,887	58	348,162	39,939	392,046	193,847	585,893
Vermont-New Hampshire	3,114	5,114	515,376	40,139	563,743	159,723	723,466
Wabash Valley	4,132	-	80,200	1,698	86,030	97,528	183,558
West Virginia	11,540	20,891	287,433	45,605	365,469	261,602	627,071
Western New York	9,038	17,289	269,499	41,039	336,865	541,596	878,461
Wichita Falls	-	-	155,500	1,716	157,216	14,639	171,855
Wyoming	3,280	1,560	196,525	14,590	215,955	377,214	593,169
Total affiliates	2,108,221	2,338,430	71,744,697	9,180,954	85,372,302	71,875,020	157,247,322
Headquarters total	8,628,870	1,481,552	156,557,965	13,453,041	180,121,428	114,567,361	294,688,789
Eliminations	-	-	-	(22,633,995)	(22,633,995)	-	(22,633,995)
Consolidated total	<u>\$ 10,737,091</u>	<u>\$ 3,819,982</u>	<u>\$ 228,302,662</u>	<u>\$ -</u>	<u>\$ 242,859,735</u>	<u>\$ 186,442,381</u>	<u>\$ 429,302,116</u>



The Susan G. Komen Breast Cancer Foundation, Inc.  
 dba Susan G. Komen for the Cure® and Affiliates

Consolidating Schedule of Revenue by Affiliate

Year Ended March 31, 2013

<b>Affiliate Name</b>	<b>Contributions</b>	<b>Race for the Cure</b>	<b>Direct Benefits</b>	<b>Other Fundraising</b>	<b>Interest, Dividends, and Gains</b>	<b>Other</b>	<b>Total Net Revenue</b>
Acadiana	\$ 30,010	\$ 561,229	\$ (35,963)	\$ 8,716	\$ 327	\$ 278,992	\$ 843,311
Arkansas	422,778	2,662,057	(286,070)	72,525	2,835	47,500	2,921,625
Aspen	264,846	190,319	(17,036)	3,483	493	47,500	489,605
Austin	750,623	1,945,013	(207,460)	–	2,290	47,500	2,537,966
Baton Rouge	230,880	786,908	(80,412)	3,247	377	49,000	990,000
Bayou Region	69,640	149,521	(21,268)	3,887	–	19,500	221,280
Boise	140,748	1,089,891	(119,285)	10,083	7,275	70,468	1,199,180
Central & South Jersey	1,084,988	2,088,416	(127,148)	7,794	2,034	47,500	3,103,584
Central Florida	323,880	1,310,986	(76,735)	(825)	358	20,500	1,578,164
Central Georgia	95,514	286,633	(23,354)	6,460	617	35,481	401,351
Central MS Steel Magnolias	155,383	360,289	(24,684)	1,743	102	47,500	540,333
Central New Mexico	231,703	536,603	(29,218)	2,594	633	48,500	790,815
Central New York	336,333	670,532	(30,102)	11,098	1,159	23,107	1,012,127
Central Oklahoma	256,413	1,187,122	(197,874)	2,932	2,254	2,500	1,253,347
Central Texas	80,779	351,039	(48,468)	3,929	110	19,394	406,783
Central Valley	174,961	385,996	(35,226)	6,930	511	3,475	536,647
Central Wisconsin	78,564	346,846	(38,706)	3,713	2,263	2,500	395,180
Charlotte	763,896	1,800,011	(172,973)	11,148	1,353	83,516	2,486,951
Chattanooga	193,965	678,754	(66,814)	5,914	25	47,500	859,344
Chicagoland Area	1,586,508	2,922,262	(159,091)	–	5,736	47,500	4,402,915
Coastal Georgia	150,851	613,088	(41,871)	9,641	1,545	46,204	779,458

The Susan G. Komen Breast Cancer Foundation, Inc.  
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Consolidating Schedule of Revenue by Affiliate (continued)

Affiliate Name	Contributions	Race for the Cure	Direct Benefits	Other Fundraising	Interest, Dividends, and Gains	Other	Total Net Revenue
Colorado Springs	\$ 263,724	\$ 622,186	\$ (105,862)	\$ 13,481	\$ 904	\$ 49,000	\$ 843,433
Columbus	569,998	3,174,700	(265,849)	–	3,403	47,500	3,529,752
Connecticut	863,897	3,217,828	(74,789)	17,329	96	47,500	4,071,861
Dallas County	697,339	3,271,212	(203,569)	–	5,420	46,000	3,816,402
Denver Metropolitan	2,079,728	5,404,957	(601,070)	–	55,469	82,397	7,021,481
Des Moines	196,855	1,203,368	(98,053)	–	2,554	2,500	1,307,224
Eastern Washington	147,420	583,984	(85,595)	12,607	2,403	48,500	709,319
El Paso	277,762	812,650	(90,415)	2,200	11	74,073	1,076,281
Elmira	72,463	209,689	(24,235)	8,270	201	47,500	313,888
Florida Suncoast	489,156	726,446	(83,041)	8,239	13,028	47,500	1,201,328
Grand Rapids	180,813	413,420	(45,338)	4,821	1,246	49,000	603,962
Greater Amarillo	78,903	440,096	(28,186)	8,232	798	3,500	503,343
Greater Atlanta	1,949,814	1,448,397	(64,353)	1,443	–	47,500	3,382,801
Greater Cincinnati	726,730	1,248,898	(183,825)	–	5,186	47,500	1,844,489
Greater Evansville	329,621	1,092,281	(106,990)	37,220	1,312	31,068	1,384,512
Greater Kansas City	751,315	1,565,225	(113,580)	–	1,757	47,939	2,252,656
Greater Lansing	516,268	416,598	(89,823)	–	342	32,922	876,307
Greater Nashville	302,576	1,293,928	(84,380)	1,765	1,373	34,448	1,549,710
Greater New York City	1,355,546	6,830,322	(367,455)	–	4,382	26,595	7,849,390
Greater Richmond	432,459	812,523	(48,112)	8,646	2,087	45,749	1,253,352
Greater Roanoke	311,922	367,802	(32,795)	7,580	267	47,500	702,276
Hawaii	273,127	709,398	(93,841)	17,256	372	2,500	908,812
Houston	1,307,577	4,545,550	(444,216)	–	7,265	2,500	5,418,676

The Susan G. Komen Breast Cancer Foundation, Inc.  
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Consolidating Schedule of Revenue by Affiliate (continued)

Affiliate Name	Contributions	Race for the Cure	Direct Benefits	Other Fundraising	Interest, Dividends, and Gains	Other	Total Net Revenue
Indianapolis	\$ 687,216	\$ 2,367,572	\$ (202,392)	\$ –	\$ 3,654	\$ 40,120	\$ 2,896,170
Inland Empire	276,405	1,788,272	(258,506)	13,038	6,463	47,500	1,873,172
Knoxville	288,428	978,546	(68,830)	427	1,459	49,000	1,249,030
Las Vegas	457,578	1,317,230	(92,853)	16,000	1,852	9,000	1,708,807
Lexington	445,272	643,612	(122,804)	12,287	1,088	60,126	1,039,581
Los Angeles County	667,865	1,165,526	(269,419)	9,818	144	47,652	1,621,586
Louisville	421,458	779,474	(146,509)	37,366	2,175	47,500	1,141,464
Lowcountry (Charleston)	281,634	1,301,992	(138,186)	14,714	1,130	47,500	1,508,784
Lubbock Area	200,729	570,884	(81,411)	15,135	794	25,342	731,473
Madison	300,024	888,915	(81,607)	17,403	2,433	39,500	1,166,668
Maine	186,978	531,518	(70,432)	17,082	373	49,000	714,519
Maryland	706,853	4,003,005	(304,862)	–	2,718	47,500	4,455,214
Massachusetts	762,129	886,429	(44,608)	3,153	3,015	31,000	1,641,118
Memphis Mid-South	237,383	1,323,409	(124,359)	–	–	47,500	1,483,933
Miami-Ft. Lauderdale	424,877	1,769,465	(67,909)	–	1,190	47,500	2,175,123
Mid-Kansas	207,524	1,070,232	(76,490)	18,807	2,354	49,000	1,271,427
Mid-Missouri	65,830	532,525	(23,394)	3,616	68	4,990	583,635
Milwaukee	326,055	1,615,988	(152,160)	10,671	–	47,500	1,848,054
Minnesota	872,295	2,892,653	(315,953)	31,690	863	47,500	3,529,048
Montana	68,757	286,896	(27,836)	12,165	378	68,111	408,471
NC Foothills	60,328	200,473	(7,992)	4,289	92	34,070	291,260
NC Triad	743,615	1,157,807	(105,487)	4,604	20,572	33,741	1,854,852

The Susan G. Komen Breast Cancer Foundation, Inc.  
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Consolidating Schedule of Revenue by Affiliate (continued)

Affiliate Name	Contributions	Race for the Cure	Direct Benefits	Other Fundraising	Interest, Dividends, and Gains	Other	Total Net Revenue
NC Triangle	\$ 495,792	\$ 1,926,747	\$ (173,689)	\$ 6,435	\$ 897	\$ 47,500	\$ 2,303,682
Nebraska	359,542	1,514,395	(101,193)	2,705	1,622	49,000	1,826,071
New Orleans	279,741	735,723	(98,136)	10,207	208	47,500	975,243
North Central Alabama	194,691	1,434,225	(59,575)	–	1,635	79,231	1,650,207
North Dakota	5,269	–	–	–	282	2,500	8,051
North Florida	180,546	489,643	(50,007)	2,919	172	47,500	670,773
North Jersey	748,535	1,537,204	(77,781)	9,741	2,024	47,500	2,267,223
North Mississippi	86,816	269,045	(19,994)	2,197	329	4,195	342,588
North Texas	585,491	1,506,652	(147,990)	12,729	481	46,000	2,003,363
Northeast Louisiana	82,928	381,950	(45,938)	8,110	–	20,529	447,579
Northeast Ohio	981,505	1,590,474	(146,060)	–	941	49,500	2,476,360
Northeast Pennsylvania	260,098	432,854	(71,335)	1,025	162	32,594	655,398
Northeastern New York	133,484	359,387	(35,142)	8,523	1,539	33,303	501,094
Northern Indiana	129,154	174,182	(18,741)	10,615	26	49,000	344,236
Northern Nevada	137,225	432,589	(77,209)	20,633	409	48,015	561,662
Northwest Ohio	460,947	1,157,635	(134,086)	7,012	2,516	49,500	1,543,524
Orange County	1,330,518	3,104,494	(249,428)	11,802	30,782	47,500	4,275,668
Oregon & SW Washington	876,394	3,107,576	(300,949)	34,493	3,232	47,500	3,768,246
Ozark	558,338	1,144,023	(130,108)	–	1,685	32,000	1,605,938
Peoria Memorial	509,699	1,349,332	(83,387)	24,458	1,809	47,500	1,849,411
Philadelphia	1,888,910	5,113,777	(832,903)	34,371	1,462	46,477	6,252,094

The Susan G. Komen Breast Cancer Foundation, Inc.  
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Consolidating Schedule of Revenue by Affiliate (continued)

Affiliate Name	Contributions	Race for the Cure	Direct Benefits	Other Fundraising	Interest, Dividends, and Gains	Other	Total Net Revenue
Phoenix	\$ 1,231,511	\$ 2,320,691	\$ (111,193)	\$ –	\$ 610	\$ 47,500	\$ 3,489,119
Pittsburgh	935,846	2,268,713	(341,866)	–	15,994	47,500	2,926,187
Puget Sound	2,352,111	1,622,533	(203,484)	12,672	6,534	47,500	3,837,866
Quad Cities	132,068	644,464	(34,526)	12,229	159	40,343	794,737
Sacramento Valley	381,020	1,970,075	(183,733)	9,862	54	47,500	2,224,778
Salt Lake City	197,166	951,862	(177,654)	20,587	1,493	47,500	1,040,954
San Antonio	306,724	1,837,506	(126,849)	–	2,134	49,500	2,069,015
San Diego	818,408	2,318,473	(156,307)	–	3,967	47,500	3,032,041
San Francisco Bay Area	749,372	414,011	(46,953)	2,709	995	6,372	1,126,506
Shreveport-Bossier City	166,744	407,992	(32,941)	5,168	34	47,500	594,497
Siouxland	65,996	271,264	(34,906)	7,709	104	4,500	314,667
South Dakota	69,618	528,430	(36,516)	3,435	949	48,000	613,916
South Florida	741,078	2,069,271	(304,614)	2,693	701	49,520	2,558,649
Southeast Iowa	7,515	200,844	(20,569)	1,664	7,211	2,500	199,165
Southern Arizona	301,198	898,178	(60,127)	9,598	725	47,500	1,197,072
Southwest Florida	506,162	1,021,272	(57,502)	11,586	1,815	19,500	1,502,833
Southwest Michigan	118,351	279,310	(27,344)	8,072	276	49,500	428,165
St. Louis	854,103	2,729,453	(141,226)	9,395	3,525	47,500	3,502,750
Tarrant County	570,195	1,545,746	(102,247)	660	2,096	60,489	2,076,939
Texarkana	72,205	665,179	(70,488)	130	2,428	47,500	716,954
Tidewater	284,750	1,154,045	(69,013)	26,554	618	47,500	1,444,454

The Susan G. Komen Breast Cancer Foundation, Inc.  
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Consolidating Schedule of Revenue by Affiliate (continued)

Affiliate Name	Contributions	Race for the Cure	Direct Benefits	Other Fundraising	Interest, Dividends, and Gains	Other	Total Net Revenue
Tri Cities	\$ 193,926	\$ 542,955	\$ (59,703)	\$ 4,906	\$ 1,534	\$ 22,821	\$ 706,439
Tulsa	122,976	1,133,388	(73,945)	12,870	817	47,500	1,243,606
Tyler	100,712	351,549	(11,915)	2,656	468	21,000	464,470
Upper Cumberland	148,534	163,723	(38,708)	4,411	202	47,500	325,662
Upstate South Carolina	238,641	959,426	(300,744)	3,701	939	42,123	944,086
Vermont-New Hampshire	284,255	544,218	(37,637)	3,584	305	44,000	838,725
Wabash Valley	74,536	163,017	(26,835)	7,480	178	20,000	238,376
West Virginia	198,951	423,554	(25,480)	4,823	105	49,000	650,953
Western New York	214,701	824,335	(45,299)	16,850	1,108	32,116	1,043,811
Wichita Falls	2,303	222,835	(13,286)	5,812	145	19,500	237,309
Wyoming	145,392	441,838	(21,692)	2,173	343	250,000	818,054
Total Affiliates	53,160,200	149,059,453	(13,808,082)	988,330	305,767	5,190,108	194,895,776
Headquarters total	100,922,098	58,954,860	(15,436,843)	557,685	16,171,338	2,254,417	163,423,555
Eliminations	(25,964,111)	-	-	-	(41,723)	(7,111,254)	(33,117,088)
Consolidated total	\$ 128,118,187	\$ 208,014,313	\$ (29,244,925)	\$ 1,546,015	\$ 16,435,382	\$ 333,271	\$ 325,202,243

The Susan G. Komen Breast Cancer Foundation, Inc.  
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Consolidating Statement of Functional Expense by Affiliate

Year Ended March 31, 2013

Affiliate Name	Program Services					Supporting Services						Total Expenses
	Research	Public Health Education	Health Screening Services	Treatment Services	Fundraising Costs	Employee Cost	Occupancy	Postage and Shipping	Printing and Publications	Professional Fees	Other	
Acadiana	\$ 74,072	\$ 307,422	\$ 524,792	\$ 64,727	\$ 61,519	\$ 14,196	\$ 5,368	\$ 145	\$ 213	\$ –	\$ 5,558	\$ 1,058,012
Arkansas	422,077	1,020,938	895,993	177,656	362,791	19,606	6,381	1,481	–	250	4,869	2,912,042
Aspen	48,865	167,554	181,317	14,424	130,425	23,123	2,825	518	583	942	4,257	574,833
Austin	347,440	1,106,407	295,159	463,484	336,296	43,647	28,512	107	2,708	41,489	11,981	2,677,230
Baton Rouge	132,120	373,776	241,450	35,414	158,344	25,203	7,332	180	170	5,568	4,235	983,792
Bayou Region	39,485	44,582	105,775	50,544	8,729	1,091	–	–	1,731	860	871	253,668
Boise	124,642	447,197	293,704	39,471	140,215	43,504	12,387	488	485	2,380	125,285	1,229,758
Central & South Jersey	443,924	1,516,950	725,041	7,856	283,225	180,439	25,978	3,562	7,461	380	37,799	3,232,615
Central Florida	136,460	812,796	316,221	25,360	268,483	15,058	23,049	142	687	5,785	8,976	1,613,017
Central Georgia	60,347	184,462	125,557	–	32,779	11,286	2,073	39	1,421	124	698	418,786
Central MS Steel Magnolias	72,827	233,696	126,566	13,696	38,105	15,362	719	13	–	–	1,119	502,103
Central New Mexico	91,665	368,518	93,955	61,850	101,762	29,874	7,226	128	214	1,810	5,206	762,208
Central New York	171,488	506,970	166,132	52,521	59,092	28,946	19,380	1,649	49	–	3,966	1,010,193
Central Oklahoma	201,378	590,928	205,705	2,673	115,713	46,432	13,664	813	414	–	7,230	1,184,950
Central Texas	41,508	152,368	125,326	1,834	52,002	11,328	48,106	388	–	–	3,417	436,277
Central Valley	87,202	202,788	27,444	74,765	37,315	29,115	3,714	104	573	50	4,659	467,729
Central Wisconsin	53,710	189,531	85,765	14,724	43,422	1,019	8,116	–	367	–	2,144	398,798
Charlotte	417,749	773,644	2,015,475	265,008	139,243	194,642	37,350	1,558	1,392	20,520	28,056	3,894,637
Chattanooga	100,982	358,280	199,581	6,569	108,231	8,547	6,857	–	1,214	368	1,469	792,098
Chicagoland Area	384,371	2,216,226	685,767	241,588	463,505	359,978	65,361	1,874	11,480	24,604	26,475	4,481,229
Coastal Georgia	117,417	213,396	273,175	10,570	50,760	28,389	10,171	327	1,150	167	4,374	709,896
Colorado Springs	101,646	321,871	248,884	67,606	174,258	34,561	7,051	914	8	2,310	4,764	963,873
Columbus	572,358	952,189	1,174,633	94,569	382,697	72,177	44,233	1,154	299	4,506	2,678	3,301,493
Connecticut	320,474	1,944,023	908,690	22,937	351,213	133,440	51,735	583	1,282	505	8,156	3,743,038
Dallas County	589,705	1,078,450	1,236,172	569,993	384,890	52,591	29,427	450	9,426	2,778	33,687	3,987,569
Denver Metropolitan	875,575	2,277,061	1,515,541	706,375	1,038,508	76,630	7,619	108	227	11,955	4,162	6,513,761
Des Moines	194,134	426,402	475,273	43,987	116,499	50,091	5,062	175	–	1,298	10,055	1,322,976

The Susan G. Komen Breast Cancer Foundation, Inc.  
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Consolidating Statement of Functional Expense by Affiliate (continued)

Affiliate Name	Program Services						Supporting Services					Total Expenses
	Research	Public Health Education	Health Screening Services	Treatment Services	Fundraising Costs	Employee Cost	Occupancy	Postage and Shipping	Printing and Publications	Professional Fees	Other	
Eastern Washington	\$ 113,868	\$ 175,614	\$ 245,593	\$ 82,992	\$ 51,413	\$ 43,050	\$ 5,045	\$ 339	\$ 225	\$ 257	\$ 622	\$ 719,018
El Paso	92,844	457,124	105,284	125,721	149,583	31,762	11,963	381	203	–	2,544	977,409
Elmira	47,157	72,936	78,644	69,100	17,874	7,098	4,259	455	409	–	1,718	299,650
Florida Suncoast	113,594	356,991	858,549	–	118,342	46,519	8,757	751	562	1,816	6,616	1,512,497
Grand Rapids	80,416	298,762	195,427	3,861	75,391	38,453	40,919	528	194	1,346	7,560	742,857
Greater Amarillo	88,915	166,748	204,010	2,743	48,618	2,356	10,506	136	187	85	4,089	528,393
Greater Atlanta	596,953	495,023	1,774,073	118,215	166,890	136,831	18,014	3,499	6,308	14,033	12,359	3,342,198
Greater Cincinnati	316,017	545,133	546,006	227,155	171,568	30,687	9,974	695	772	17,009	16,915	1,881,931
Greater Evansville	167,849	600,317	362,955	120,017	207,213	52,613	6,559	1,003	1,619	–	11,091	1,531,236
Greater Kansas City	368,277	900,372	502,586	161,843	271,144	52,314	9,850	825	1,184	7,398	16,085	2,291,878
Greater Lansing	125,994	314,805	110,163	53,470	58,705	99,771	66,288	254	316	2,295	5,607	837,668
Greater Nashville	224,702	609,514	307,919	53,607	187,421	46,253	34,028	–	1,277	–	3,521	1,468,242
Greater New York City	699,408	3,855,616	961,710	1,132,599	1,163,791	165,646	45,925	3,023	1,948	172,579	24,792	8,227,037
Greater Richmond	152,215	560,787	387,550	22,602	201,356	46,356	3,261	1,084	2,117	2,009	4,819	1,384,156
Greater Roanoke	89,432	196,936	326,545	3,188	50,816	18,677	67,834	289	872	1,333	61,431	817,353
Hawaii	118,501	453,516	131,432	68,857	102,543	3,511	22,839	326	273	14,270	3,883	919,951
Houston	950,730	1,441,702	2,167,365	441,856	623,252	154,054	26,025	534	1,019	–	14,474	5,821,011
Indianapolis	459,074	1,024,779	943,365	206,846	395,667	156,352	34,091	1,878	2,724	10,216	11,297	3,246,289
Inland Empire	196,638	979,957	309,820	117,511	278,245	32,172	7,573	367	340	6,407	3,171	1,932,201
Knoxville	200,651	447,765	208,945	136,123	90,608	49,173	6,335	274	(166)	500	1,550	1,141,758
Las Vegas	212,147	761,120	278,215	343,581	209,690	68,990	32,360	1,945	4,691	8,135	14,807	1,935,681
Lexington	134,214	268,055	249,889	32,548	225,467	33,003	18,457	353	2,222	2,854	6,140	973,202
Los Angeles County	167,114	930,731	224,826	47,376	230,052	76,843	26,880	480	15,182	39,870	8,744	1,768,098
Louisville	182,937	386,646	229,187	151,587	131,278	67,197	7,649	458	1,370	6,595	12,276	1,177,180
Lowcountry (Charleston)	169,891	730,312	488,758	44,005	195,504	38,469	5,327	1,070	6,903	2,490	5,766	1,688,495
Lubbock Area	109,952	286,137	161,590	37,146	43,884	67,600	29,838	614	2,919	4,477	7,009	751,166
Madison	161,414	466,680	129,409	192,596	155,891	11,718	23,928	941	332	–	4,403	1,147,312
Maine	89,818	231,836	86,263	155,180	61,210	81,612	10,218	490	224	503	6,367	723,721



The Susan G. Komen Breast Cancer Foundation, Inc.  
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Consolidating Statement of Functional Expense by Affiliate (continued)

Affiliate Name	Program Services					Supporting Services						Total Expenses
	Research	Public Health Education	Health Screening Services	Treatment Services	Fundraising Costs	Employee Cost	Occupancy	Postage and Shipping	Printing and Publications	Professional Fees	Other	
Maryland	\$ 613,842	\$ 1,736,256	\$ 534,326	\$ 333,784	\$ 451,286	\$ 137,993	\$ 23,079	\$ 931	\$ 2,809	\$ 13,108	\$ 41,374	\$ 3,888,788
Massachusetts	129,499	1,146,081	92,195	69,340	231,910	52,631	12,322	370	700	15,284	14,537	1,764,869
Memphis Mid-South	244,975	384,956	627,665	18,035	131,776	55,859	11,077	62	329	23	3,143	1,477,900
Miami-Ft. Lauderdale	344,915	808,417	653,521	229,499	187,815	35,728	7,824	89	3,039	7,672	8,157	2,286,676
Mid-Kansas	153,454	522,582	173,548	50,521	120,666	29,432	52,193	872	388	–	4,181	1,107,837
Mid-Missouri	53,574	307,188	55,395	11,556	80,167	1,841	2,358	5	38	8,339	3,967	524,428
Milwaukee	247,075	1,518,889	631,121	120,206	221,627	4,482	37,190	831	6,306	48,935	4,594	2,841,256
Minnesota	489,188	1,330,499	619,544	607,798	331,001	84,081	3,011	670	43	–	6,232	3,472,067
Montana	34,782	168,882	68,886	6,000	36,007	9,799	1,494	168	3,115	–	1,577	330,710
NC Foothills	49,230	57,698	174,426	720	10,654	696	19,792	289	625	1,270	4,107	319,507
NC Triad	274,729	499,720	493,143	51,475	123,581	82,153	41,476	1,053	21,654	140	11,268	1,600,392
NC Triangle	315,072	1,205,623	599,042	245,205	355,220	64,627	50,299	2,226	1,034	10,744	27,799	2,876,891
Nebraska	256,128	761,262	223,684	250,812	218,499	82,434	20,078	368	216	378	6,028	1,819,887
New Orleans	186,100	251,507	439,353	71,523	63,007	22,157	12,335	74	199	2,855	7,031	1,056,141
North Central												
Alabama	216,555	718,607	476,583	44,681	213,769	10,136	5,609	120	249	47	1,622	1,687,978
North Dakota	166,752	(19,521)	–	–	1,320	–	–	–	25	–	861	149,437
North Florida	74,084	323,786	145,610	55,206	88,798	21,100	7,956	27	–	25,768	9,356	751,691
North Jersey	309,701	968,869	293,462	187,563	173,851	219,391	46,850	6,289	5,628	16,335	40,466	2,268,405
North Mississippi	62,572	89,026	149,848	–	24,360	12,698	3,421	86	–	–	1,448	343,459
North Texas	246,110	908,376	367,440	312,859	338,595	30,530	3,963	83	397	–	12,993	2,221,346
Northeast Louisiana	50,165	170,272	103,515	49,678	57,862	26,413	12,546	179	1,861	–	1,667	474,158
Northeast Ohio	298,595	1,157,444	624,829	59,584	182,380	237,623	30,199	5,811	11,023	18,176	39,145	2,664,809
Northeast												
Pennsylvania	103,980	238,066	129,088	132,377	52,025	19,269	4,177	164	855	(240)	9,579	689,340
Northeastern												
New York	71,600	273,678	39,781	62,392	57,420	17,347	4,311	718	318	120	441	528,126
Northern Indiana	43,938	163,797	49,361	96,780	23,775	20,052	20,483	972	126	–	6,641	425,925
Northern Nevada	71,444	153,463	106,812	163,572	67,462	27,095	7,934	714	208	3,810	6,009	608,523

The Susan G. Komen Breast Cancer Foundation, Inc.  
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Consolidating Statement of Functional Expense by Affiliate (continued)

Affiliate Name	Program Services					Supporting Services						Total Expenses
	Research	Public Health Education	Health Screening Services	Treatment Services	Fundraising Costs	Employee Cost	Occupancy	Postage and Shipping	Printing and Publications	Professional Fees	Other	
Northwest Ohio	\$ 255,165	\$ 618,018	\$ 516,878	\$ 51,838	\$ 185,294	\$ 28,717	\$ 10,593	\$ 1,931	\$ 2,076	\$ 9,338	\$ 7,421	\$ 1,687,269
Orange County	648,011	1,295,523	1,485,090	125,158	487,588	78,300	29,283	2,533	12,579	1,980	16,513	4,182,558
Oregon & SW Washington	379,882	2,995,502	603,386	196,308	1,197,582	43,890	6,219	622	808	25,989	4,679	5,454,867
Ozark	210,901	582,503	465,955	131,877	347,006	41,462	32,362	2,900	427	363	6,460	1,822,216
Peoria Memorial	251,349	869,793	525,347	44,301	194,305	24,256	22,871	277	380	796	4,813	1,938,488
Philadelphia	618,242	3,724,983	1,084,936	163,586	1,053,457	135,157	32,498	3,995	13,350	13,520	25,307	6,869,031
Phoenix	452,963	1,376,523	469,936	772,024	433,920	23,235	7,045	438	50,165	795	3,314	3,590,358
Pittsburgh	431,098	1,064,201	804,874	75,022	329,435	133,800	13,300	1,258	3,669	1,124	28,357	2,886,138
Puget Sound	548,210	1,861,572	938,015	490,873	743,884	96,968	1,631	661	30,371	345	2,281	4,714,811
Quad Cities	96,022	306,228	295,499	22,334	93,529	10,767	1,528	61	–	2,867	1,650	830,485
Sacramento Valley	238,748	1,091,014	384,077	70,700	320,779	49,772	38,252	1,878	840	48,390	25,383	2,269,833
Salt Lake City	150,871	533,951	313,749	64,061	169,992	52,282	7,343	431	310	65	8,135	1,301,190
San Antonio	263,525	1,236,260	365,627	305,645	340,006	57,034	2,033	845	4,463	122	9,146	2,584,706
San Diego	352,910	1,321,283	587,447	378,208	331,234	67,761	7,699	1,669	1,384	16,063	21,910	3,087,568
San Francisco Bay Area	115,742	376,396	83,093	166,542	71,511	40,790	16,243	833	432	106,013	11,536	989,131
Shreveport-Bossier City	70,717	247,108	142,849	2,399	105,989	15,524	4,377	121	(325)	3,125	9,749	601,633
Siouxland	42,765	129,496	101,364	14,413	26,674	11,512	12,605	430	149	–	3,847	343,255
South Dakota	87,132	205,050	141,134	45,587	38,841	27,787	6,798	132	196	112	3,197	555,966
South Florida	251,092	986,048	552,055	288,654	290,886	265,534	11,107	1,971	49,620	13,566	12,444	2,722,977
Southeast Iowa	26,609	81,349	142,962	5,900	22,597	1,256	161	6	–	–	1,863	282,703
Southern Arizona	115,892	806,685	17,000	168,012	196,066	20,992	12,841	1,480	1,141	2,907	13,637	1,356,653
Southwest Florida	206,754	488,063	397,112	202,813	133,495	72,683	87,976	1,876	873	3,976	13,196	1,608,817
Southwest Michigan	60,850	152,536	204,740	–	28,221	30,318	6,578	728	6,007	–	3,536	493,514
St. Louis	701,616	982,593	1,548,052	301,343	341,239	92,814	21,770	1,622	624	–	8,307	3,999,980
Tarrant County	334,853	723,619	571,752	378,515	148,574	54,930	2,193	286	30	12,466	5,885	2,233,103
Texarkana	103,019	234,104	236,754	5,812	53,791	14,941	2,832	60	355	–	6,310	657,978
Tidewater	191,175	658,235	477,751	19,077	158,986	58,469	19,727	1,080	2,161	3,355	20,622	1,610,638

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Consolidating Statement of Functional Expense by Affiliate (continued)

Affiliate Name	Program Services					Supporting Services							Total Expenses
	Research	Public Health Education	Health Screening Services	Treatment Services	Fundraising Costs	Employee Cost	Occupancy	Postage and Shipping	Printing and Publications	Professional Fees	Other		
Tri Cities	\$ 120,955	\$ 201,965	\$ 279,130	\$ 1,083	\$ 60,732	\$ 20,644	\$ 4,483	\$ 1,387	\$ 1,449	\$ –	\$ 3,766	\$ 695,594	
Tulsa	162,372	564,041	382,929	–	155,576	41,225	6,837	343	–	1,000	10,870	1,325,193	
Tyler	63,045	165,637	235,103	15,627	86,480	11,264	19,174	696	1,652	–	8,060	606,738	
Upper Cumberland	39,693	130,873	95,475	5,183	40,060	4,934	4,711	106	1,467	853	2,003	325,358	
Upstate South Carolina	115,659	366,093	226,489	110,980	105,124	51,329	14,680	895	1,695	1,600	8,607	1,003,151	
Vermont-New Hampshire	118,129	386,380	128,784	108,958	80,703	24,513	5,654	812	957	8,417	2,717	866,024	
Wabash Valley	37,056	112,919	88,120	21,856	18,232	1,295	4,753	566	294	1,229	5,515	291,835	
West Virginia	91,713	212,586	145,478	25,525	46,617	10,257	6,219	1,088	2,303	16,020	17,674	575,480	
Western New York	141,742	427,268	147,570	33,650	81,307	83,852	17,376	1,587	–	235	5,162	939,749	
Wichita Falls	42,417	49,893	93,300	46,650	11,677	–	–	54	–	–	1,808	245,799	
Wyoming	62,815	172,774	322,515	45,972	68,277	63,000	8,510	199	5,141	6,844	3,963	760,010	
Total Affiliates	25,964,111	80,388,827	49,319,676	15,420,178	23,567,936	6,378,186	2,026,637	100,920	358,008	921,365	1,259,668	205,705,512	
Headquarters total	49,526,380	65,362,962	9,085,780	4,777,192	27,464,204	5,073,423	625,371	19,435	621,138	1,238,038	1,096,191	164,890,114	
Eliminations	(25,964,111)	(2,589,915)	(2,536,684)	(1,404,225)	(260,103)	–	–	–	–	(75,000)	(287,050)	(33,117,088)	
Consolidated total	\$ 49,526,380	\$ 143,161,874	\$ 55,868,772	\$ 18,793,145	\$ 50,772,037	\$ 11,451,609	\$ 2,652,008	\$ 120,355	\$ 979,146	\$ 2,084,403	\$ 2,068,809	\$ 337,478,538	

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